

# 101. Company Introduction

THE-S: stands for "THree Eyes System," meaning three eyes where the three eyes represent our company's future vision technologies of

Optical Technology, Emotional Technology, Sharing Technology.



THES

People-Oriented Emotional Technology

Human Vision Technology



The-S is a technology-oriented company that specializes in R&D of 2D/3D image, movie, and 3D tech to produce devices and provide specialized services.



- · Founding Year: 2013
- · Sales: 940,000,000 (2018)
- · Organize IITP Smart Media
- · Number of Employees: 9 (Including CEO)
- · Patent: Eight cases in Korea and China (Design/Trademark Right)

Trustworth

Eager 98 Honest

정직

Specialist

전문성

Private Investment Fund 320,000,000 Common Stock Investment (2014)
 Assets: Over 1,000,000,000

Production & Service

Smart Action Cam, 3D Body Scanning Printing Machine, H/W & SW solution, Machine and Service related to AR Kiosk

Core Technology



## 02. Business Contents



- · 3D micro camera tech
- · 3D scanner tech
- · Optical modulation tech
- · 2D/3D reconstruction tech



- · ios/Android
- · Develop movie channels
- Cloud technology (developed in-house)



- · Develop wifi action cam
- · Develop micro wearable camera
- · Implement camera function

### **VueCam**

IoT professional camera brand developed in-house using HW / SW Manufacturing Technology.

# Various Application Range

- · Free view and self-edit function through galley
- · Share on movie Platforms such as Facebook and Youtube
- · Realtime broadcasting our own created server
- · Provide multi-channel platforms



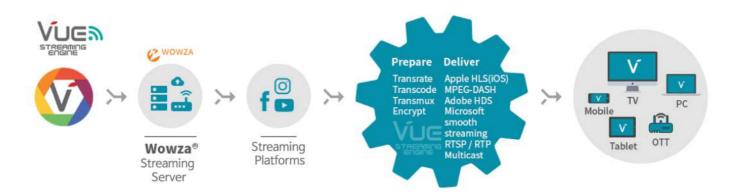
Installed Android OS

Smart Cam that provides fast & easy real-time broadcast system

- · Realtime boardcasting for personal media
- · IoT IP Camera for industrial site
- · Leisure sport
- Various application &
   Expand of functions depends on platforms

Realtime Movie Building Solution

View Streaming Engine – a solution that provides faster and easier transmissions of real-time images by supporting various platforms and video systems





### 3D Mania

3D professional brand that provides a variety of services using 3D expertise, including prototyping

## 30 mania Process



## Main Services







Ceramic Ware Modling by FDM Print



Full Color Gypsum Powder

- Scan productModeling scan dataPrinting scan dataColoring

- Prototyping · Reverse engineering gears · Fix product modeling
- Creat Craft-Design Product (made by Cheongju University Department of Craft & Design)
- · Clean & Various color pepresentation
- Character Figure & Body Printing



## 1. My Poster

- · Providing various AR sticker contents by instant face recognition
- · Providing dramatic animation effects by recognizing various motions such as opening a mouth, making hearts and other gestures with hands, and doing a thumbs up

### **Core Functions**

- · AR/MR experience based on AI
- · Face, hands, motion recognition (Maximum 8 people at once)
- · Photographing pictures and posters
- · Payment / text Message
- · High resolution color printing
- · Content, video data, ADs management, customer responses by CMS



Licence & Technology Development MOU Agreement with Alchera Inc.

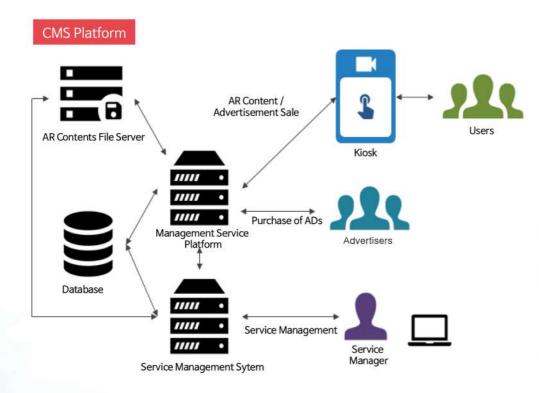
Use Body Recognition Engine based on a world class artificial intelligience AR





# 2-1. System - Differentiation/Competitiveness

- (1) XR content producing technology (advanced of ordinary 2D, VR, AR)
- (2) Easy management by exclusive CMS (Contents Management System)
- (3) Providing attractive AR advertisement Media
- (4) Format & content producing technology that provides various content





# 2-2 Application - Differentiation/Competitiveness

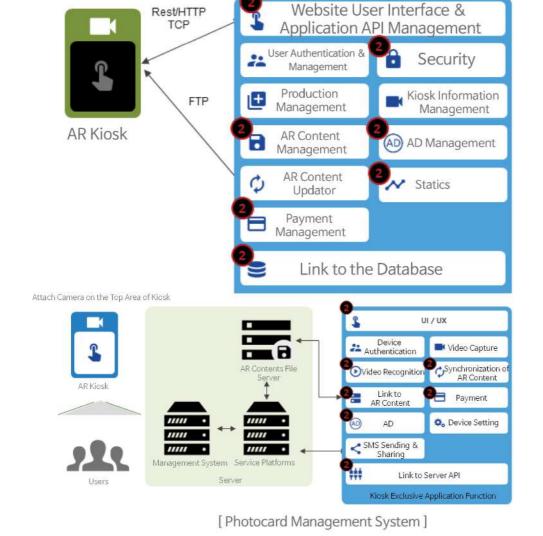
► First version delivery completed in 2019 to five CGV locations around the country and Temiorae, a tourist attraction in Daejeon





[ My Poster in CGV ]

▶ Sales of AR Photocard and Photocard Collection Book by Vending Machine





[ Photocard Printing Example ]

## 3-1. Marketing Plan

#### Service Target Settings

[Expected sources of demand]

- · Public institutions, gemeral enterprises, or organizations
- · Advertisers looking for Kiosk ADs &
- Specializing AR advertisement
- · Organizations looking for specializing exhibitions or events

#### [Main Audience]

- · Various visitors including children, family, lovers, and friends
- e.g) Tourist destination, organization, events, mall, amusement park
- Fansumer for specific sites, tool, Item, culture/sports figure, culture / content
- · General consumer of brand product/service

### [Regional Settings]

· Considering Englsh Sub / Narration for World-Wide Advertisement

#### Concept & Types of Manufacture

- Concept: Fresh concept advertisement video based on HQ realistic video for focusing on Product and Demonstration.
   Highlights the Strong Point of Photocard which is "easy and fun to use" AR Content for users.
- Highlights the high usability for various content AD channels
- Content & Photocard Printing Service : Over 1920 Pixel 16:+ Ratio FHD Video + Photo + Photocard Printings

#### Marketing Strategies

[Entire My Poster Process]

- · Introduce App UI & functions, and process
- Demonstrate how to use App using model

### [Hardware / Software]

- Introduce exterior Kiosk
   (Normal/Booth type 3D modeling render file)
- · Explain functional discrimination & features
- · Introduce detailed function & Hardware performance

### [Practical Application]

- \* My Poster installed on Dae-Jeon Temiorae Gwansachon
- \* My Poster content instance & usage plan applied to various industry
- \* Scheduled to Yuseong Culture Festival & Yuseong Youth Center instantiating business

# 3-2. Reality of Usage Plan for Advertisement Marketing

- ▶ My Poster Advertisement through own Application Channel
- · Display AD video on enterprise websites & Main page of My Poster brand website
- · Display My Poster Kakao Plus Friends Page, CGV banner area for a video
- · Plan to increasing brand awareness
- · Plan to advertise brand through various channels
- ▶ Usage of Portal Sites (such as DAUM, NAVER, & GOOGLE) AD or Applications & Youtube
- Plan to upload brand AD videos & related content AD through multiple channels for securing more users & increasing brand awareness
- · Display customized ADs for audience (region/age/life styles, etc)
- ▶ Aggressive Business/Marketing through Face-to-face Channel
- · Most effective advertising effect was through using face-to-face channels due to the characteristics of B2B
- · Actively utilize AD for brand when buyer meeting, investor briefing & related supporting industry support



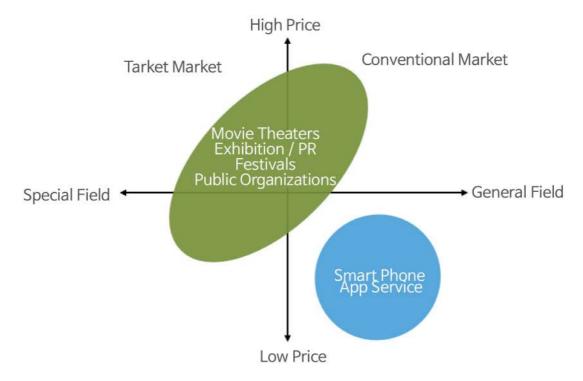
# 3-3. Marketing Technique Analysis

#### SWOT Analysis

Strength	Weakness
by AR video recognition tech & various AR content is new marketing technic Great Usability for Any Place such as Movie Theaters, Exhibitions, PR Halls, Public Organizations, various festivals.	Low brand awareness     Limit of main product central strategy
Opportunity	Threat
Obsolescence of conventional marketing technique Domestic and foreign high expectation for artificial intelligence AR & face recognition tech Limit of one-way marketing technique	New market pioneering     Preparing new competition

- · Approach to grand enterprises requiring product marketing
- · Apply new technique & new industry pioneering by continous investment
- · Preparing diversification of profit model

### Product Positioning



## 4. Profit increase potential from the development of Photocard System

- ► Expected revenue growth, both direct and indirect, through the production of production of promotional videos
  · Promotional videos will be useful as a visual & effective promotional method,
  - since My Poster has almost no sales/marketing channels.
  - · Great potential for easy and quick brand understanding and service acceptance through video production that includes the demonstration of My Poster and detailed explanations.
- ▶ Plan to advance management on Marketing/Promotion Channel actively based on Photocard
- · Promotion for My Poster Photocard through Portal Sites or In-App ADs
- Buyer Meeting & B2B Sales, Feedback from General Users and Service Improvement through attending related domestic and foreign Exhibition
- ▶ Franchise & Expansion of Commercialization Capabilities by Implement Photocard System
- · Plan to Provide High Quality Service & Build Advanced My Poster System.
- · Brand Promotion purposed My Poster Sales & Events / Expansion of Rental Service Business Capabilities.





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